

Animal Health Business Division

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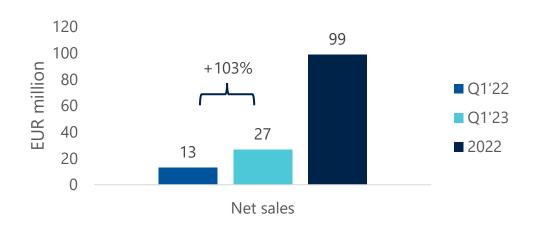
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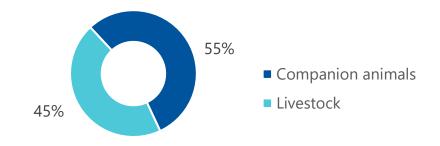
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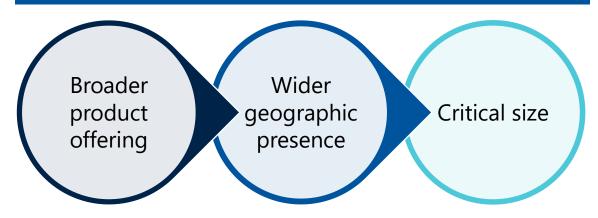
Overview of Animal Health Business Division



Sales split in Q1'23 by product categories



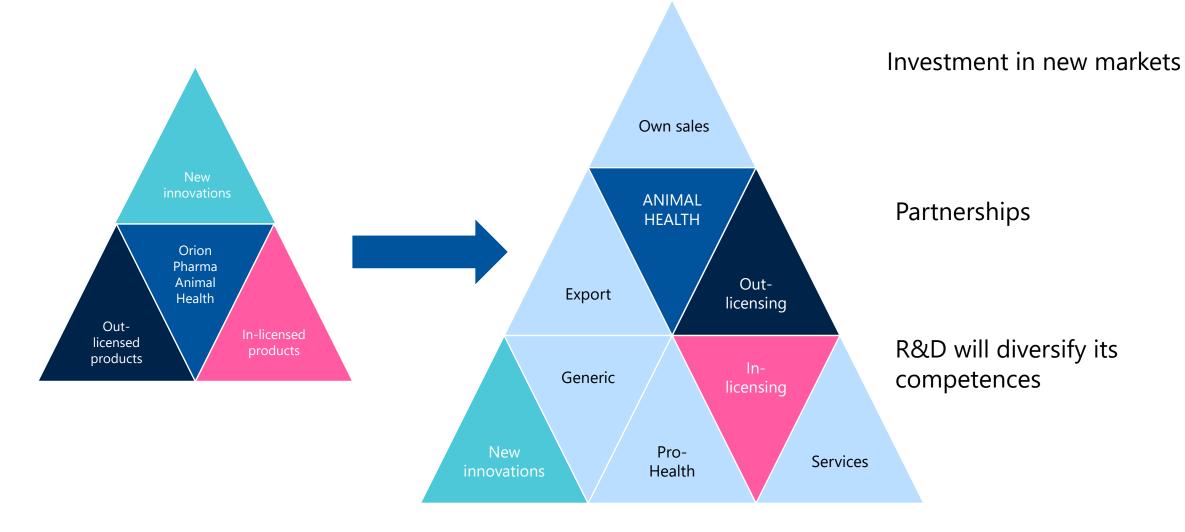
Orion Animal Health after the acquisition of Inovet in 2022



	Net sales split*	
Inovet	Orion Animal Health	Together
93% 7%	75%	55% 45%
■ Food producing animals + equine ■ Companion animal		

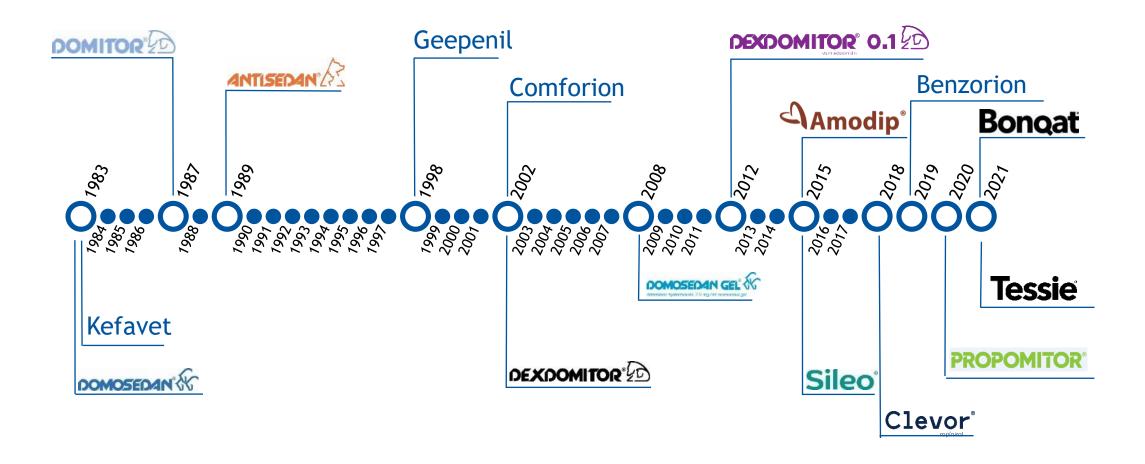


Our business model has changed





Productive R&D is one of the cornerstones of success



5



Building blocks for growth – Animal Health

Make the most out of Orion + Inovet

In-licensing

Companion animals (focus in pain, sedation, anesthesia, behavior)

Livestock (focus in poultry, swine and ruminants)

Geographic expansion



Making most out of Orion + Inovet – a step-change

- Focus on customers and products
- Optimize structure and processes

Integration

Cross-selling

 Current products to new markets

- Utilize own production
- Wider geographic presence
- Larger customer base

New products



Key takeaways

- 1. Inovet acquisition forms a good basis to grow further
- 2.Larger size (both geographical and product portfolio wise) creates more opportunities for new products and services

 a) Through own R&D

 Through in-licensing



