





This presentation contains forward-looking statements which involve risks and uncertainty factors. These statements are not based on historical facts but relate to the Company's future activities and performance. They include statements about future strategies and anticipated benefits of these strategies.

These statements are subject to risks and uncertainties. Actual results may differ substantially from those stated in any forward-looking statement. This is due to a number of factors, including the possibility that Orion may decide not to implement these strategies and the possibility that the anticipated benefits of implemented strategies are not achieved. Orion assumes no obligation to update or revise any information included in this presentation.

All the figures in this presentation have been rounded, which is why the total sums of individual figures may differ from the total sums shown.





- 1) Orion in brief
- 2) Highlights of 1-6/2020
- 3) R&D
- 4) Responsibility
- 5) Appendices
- 6) Financial calendar



## Orion in brief



#### Key messages



- Orion develops, manufactures and markets human and animal pharmaceuticals and APIs. Products marketed in >100 countries.
- Balanced business model: Both proprietary drugs and generics.



Growth targeted through new in-house developed drugs.

Core therapy areas in R&D: oncology, CNS, respiratory diseases (Easyhaler® product family) and rare diseases (Finnish disease heritage).

5 Strong position in the Nordic generics market.

Strong profitability, stable dividends.







Net sales

1,051 MEUR



Operating profit

**253** MEUR



Personnel

3,265



**R&D** investments

119 MEUR



6 production sites in Finland

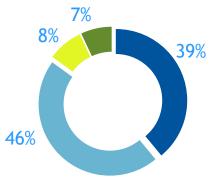


Own sales unit

in **26** European countries

Established in 1917

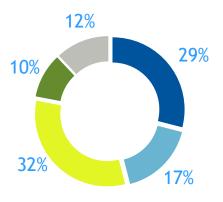
Sales by business



- Proprietary Products
- Specialty Products
- Animal Health
- Fermion & CM\*

#### \*) Contract manufacturing

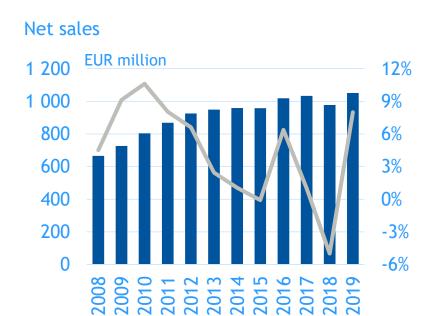
#### Sales by market area



- Finland
- Scandinavia
- Other Europe
- North America
- **ROW**







■ Net Sales — Growth, %





#### Orion's businesses











In-house developed drugs and other drugs with valid product protection for global markets. Own sales network in Europe.

Generic prescription drugs, OTC and non-medicinal products, biosimilars. **Finland** 56% Scandinavia 18% Eastern Europe 14% **ROW** 12%

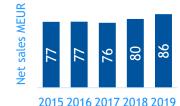
Own animal drugs for global markets. Other drugs and well-being products. Own sales network in Nordics and Eastern Europe.

Active pharmaceutical ingredients (APIs) for own proprietary products. CMO & CDMO services for other pharma companies.

**Vet sales MEUR** 



**Vet sales MEUR** 508 519 2015 2016 2017 2018 2019





2015 2016 2017 2018 2019

46%

8%

7%

39%

= share of Group net sales in 2019



### Outlook for 2020 (provided on 8 July 2020)

#### Net sales

Orion estimates that in 2020 net sales will be at a similar level as in 2019 (net sales in 2019 were EUR 1,051 million).

## Operating profit

Operating profit is estimated to be **slightly higher or higher** than in 2019 (in 2019 operating profit was EUR 253 million).



#### Orion's strategic growth target and financial objectives

#### Strategic growth target: Net sales EUR 1.5 billion in 2025

#### Financial objectives:



Growing net sales more rapidly than growth of the pharma market. Achievement of this objective requires continuous investment in development of the product portfolio.



Keeping the equity ratio at least 50%.



Maintaining profitability at a good level. The aim is operating profit that exceeds 25% of net sales.



Distributing an annual dividend that in the next few years will be at least EUR 1.30 per share, and increasing the dividend in the long term.

#### Key elements of Orion's growth



Proprietary Products and R&D

**Specialty Products** 



**Growth drivers** 



Generate cash
flow to fund
growth
investments
Support growth

Animal Health



Support growth

Fermion



APIs for R&D and Proprietary

Defensive industry



Less vulnerable to macroeconomic volatility

11

Investor Presentation © Orion Corporation

### New Proprietary Products and R&D pipeline as growth drivers

#### **OPPORTUNITIES**





Darolutamide mHSPC\*

ODM-109\*

Easyhaler® tiotropium\*

Animal Health R&D\*

In-licensing and product acquisitions

Expansion to new geographical market areas

\*) requires successful clinical trials

#### THREATS/CHALLENGES



**Comtess** 







Generic competition

Pricing pressure

Tightening competition

Failures in R&D programmes



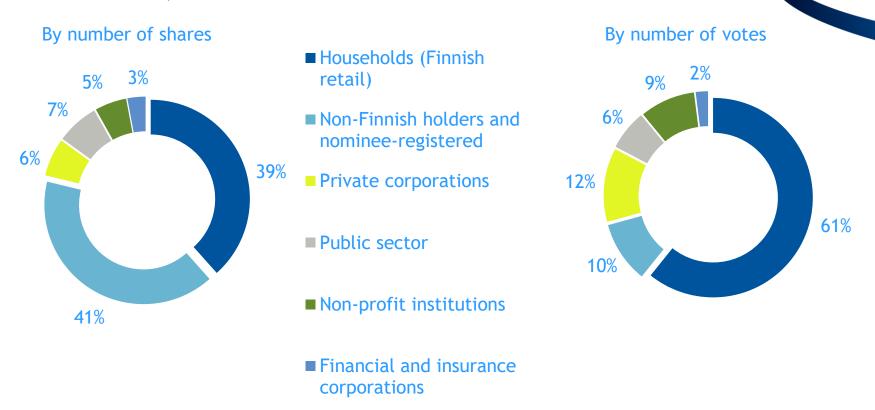
### Orion's key clinical drug development projects

Project	Indication	Phase		Registration			
Easyhaler® tiotropium	COPD	Bioequivalence study					
Darolutamide 1)	Prostate cancer (mHSPC)			II	11	II	
ODM-109 (oral levosimendan)	ALS			II	П	II	
ODM-203 (targeted FGFR+VEGFR inhibitor) <sup>2)</sup>	Solid tumours			Ш			
ODM-207 (BET protein inhibitor) <sup>2)</sup>	Cancer	ı	ı				
ODM-208 (CYP11A1 inhibitor)	Prostate cancer (CRPC)	I	I				
ODM-209 (CYP11A1 inhibitor)	Prostate cancer (CRPC), breast cancer		I				
1) In collaboration with Bayer			= 0	Completed			
<sup>2)</sup> Search for partner ongoing for the next possible phase			= C	ngoing			= Status changed

More information on R&D projects: www.orion.fi/en/rd/orion-rd/pipeline/



#### Orion had ~66,000 shareholders on 30 June 2020



## Largest shareholders by votes and shares on 30 June 2020

#	Shareholder	% of votes	Number of votes
1	Erkki Etola and companies	6.16	50,200,000
2	Maa- ja vesitekniikan tuki r.y. and companies	5.12	41,667,200
3	Ilmarinen Mutual Pension Insurance Company	4.76	38,796,209
4	Ylppö Jukka Arvo	3.09	25,140,449
5	Into Ylppö and commanding votes	1.96	15,952,688
6	Aho Group Oy and commanding votes	1.80	14,698,198
7	Saastamoisen säätiö (foundation)	1.61	13,099,920
8	Orion Pension Fund	1.36	11,064,792
9	Eija Ronkainen and companies	1.32	10,748,639
10	Ingman Finance Oy Ab	1.09	8,900,000
11	Elo Mutual Pension Insurance Company	0.91	7,389,855
12	Leikola Erkki	0.69	5,638,000
13	Salonen Seppo Tapani	0.67	5,443,740
14	Westerlund Riikka Maritza	0.60	4,882,700
15	Kavetvuo Matti Ilmari	0.51	4,180,000
16	Kytilä Miikka Elias Anton	0.45	3,662,200
17	Salonen Ilkka Mikael	0.44	3,491,302
18	Lenko Hanna Liisa	0.41	3,358,000
19	Kytilä Juha	0.38	3,126,500
20	Orion Research Foundation	0.36	2,659,920
	20 largest shareholders, total	33.70	274,492,826
	Other shareholders	66.30	540,067,477
	Total		814,560,303

#	Shareholder	% of shares	Number of shares
1	Ilmarinen Mutual Pension Insurance Company	2.53	3,571,558
2	Erkki Etola and companies	1.91	2,700,000
3	Maa- ja vesitekniikan tuki r.y. and companies	1.48	2,083,360
4	Elo Mutual Pension Insurance Company	1.29	1,826,655
5	The Social Insurance Institution of Finland, KELA	1.18	1,658,368
6	Ylppö Jukka Arvo	1.02	1,444,865
7	Varma Mutual Pension Insurance Company	0.95	1,334,397
8	Into Ylppö and commanding votes	0.73	1,028,340
9	The State Pension Fund	0.66	925,000
10	Aho Group Oy and commanding votes	0.52	737,587
11	Orion Pension Fund	0.51	724,840
12	Orion Oyj	0.48	671,082
13	Saastamoisen säätiö (foundation)	0.46	654,996
14	Eija Ronkainen and companies	0.41	574,139
15	Ingman Finance Oy Ab	0.32	445,000
16	Schweizer Nationalbank	0.31	430,338
17	Orion Research Foundation	0.29	415,510
18	The estate of Jouko Brade and companies	0.29	410,000
19	Nordea Pro Finland Fund	0.29	404,580
20	Salonen Seppo Tapani	0.25	355,287
	20 largest shareholders, total	15.87	22,395,902
	Other shareholders	84.13	118,738,376
	Total		141,134,278



#### Orion B share performance January 2016 - June 2020





Highlights in January-June 2020



### Orion has fared well in exceptional circumstances



The COVID-19 pandemic increased demand for some products in March-April after which the demand has leveled off.



First commercial sales of Nubeqa® in Japan and the EU New data from ARAMIS study published at ASCO.

With the growth of net sales also the operating profit increased. In addition, milestones increased the operating profit.

Validation of REFALS study data ongoing.





The most important thing is to take care of the health and safety of employees, the continuity of production and patient safety in ongoing clinical trials.



The March demand spike impact of Gx and OTC products is levelling off.





Disruptions in the global supply chains possible but the risk of impacts in 2020 lower.



Strong increase in demand in March-April after which demand returned to a more normal level.



Prioritisation in production managed with success. No bottlenecks currently.



The impact of March demand spike has levelled off.

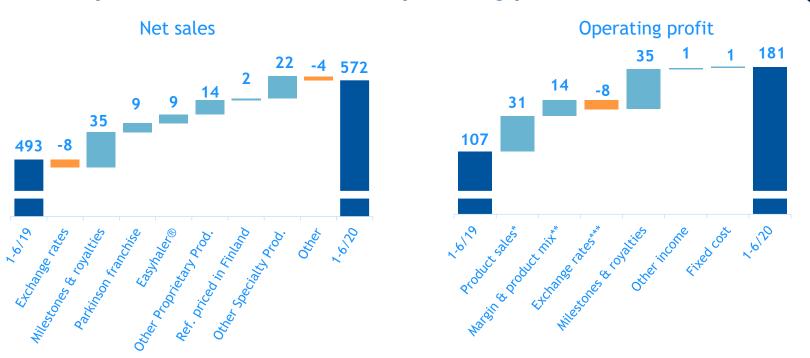


Some delays in some R&D programs.





#### Development of net sales and operating profit



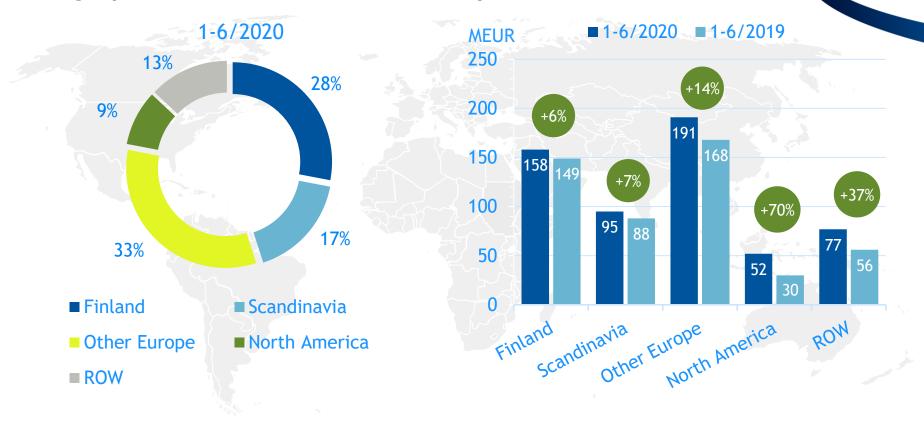
\*\*\* Exchange rate effect on gross margin

<sup>\*</sup> Product & service sales without sales margin and product mix change and exchange rate effect

<sup>\*\*</sup> Product sales margin and product mix change but without exchange rate effect

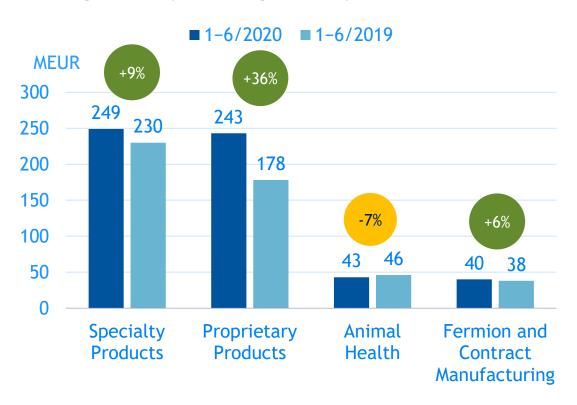


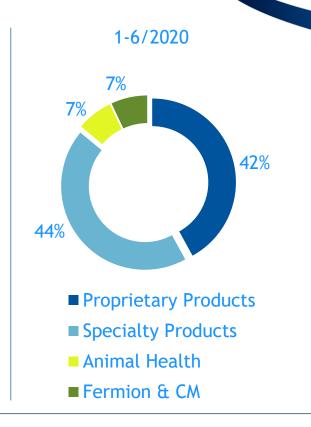
#### Geographical breakdown and development of net sales





### Proprietary and Specialty Products showed strong growth



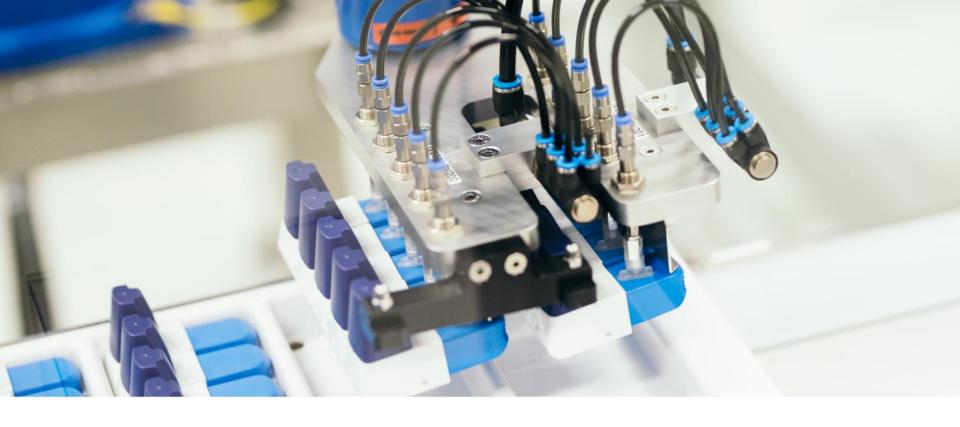


### Best-selling pharmaceuticals 1-6/2020

		Indication	Net sales EUR million	Change vs. 1-6/2019
1.	₹EASYHALER <sup>®</sup>	Asthma, COPD	61	+17%
2.	Stalevo Comtess COMTan	Parkinson's disease	53	+20%
3.	SIMDAX' I voi menden	Acute heart failure	35	+0%
4.	dexdor	Intensive care sedative	34	+1%
5.	DEXDOMITOR DOMITOR DOMOSEDAN & ANTISEDAN	Animal sedatives	16	-26%
6.	burana	Inflammatory pain	12	+1%
7.	Divina series Divina	Menopausal symptoms	10	+16%
8.	Trexan®	Rheumatoid arthritis, cancer	9	+83%
9.	Biosimilars	Rheumatoid arthritis, inflammatory bowel diseases, lymphoma	9	-53%
10.	Solomet®	Inflammation, pain	8	+33%

<sup>=</sup> Products of Proprietary Products unit

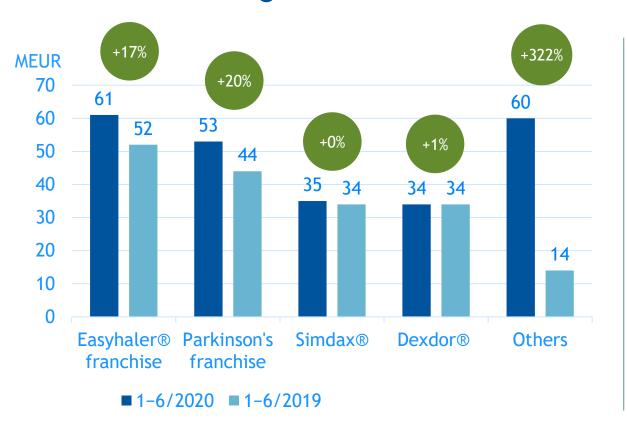




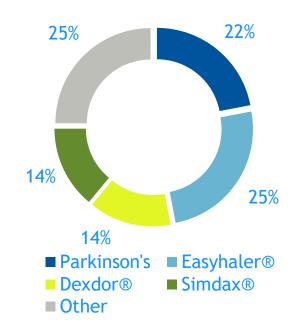
## **Proprietary Products**



#### Dexdor® showed growth due to COVID-19

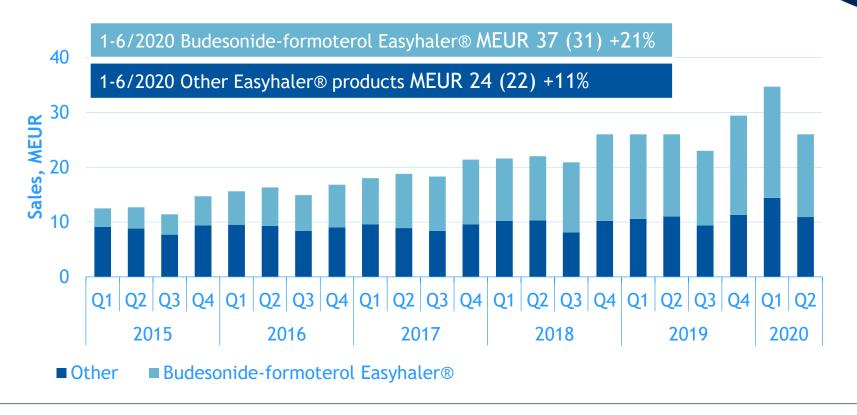


## Proprietary Products sales split 1-6/2020



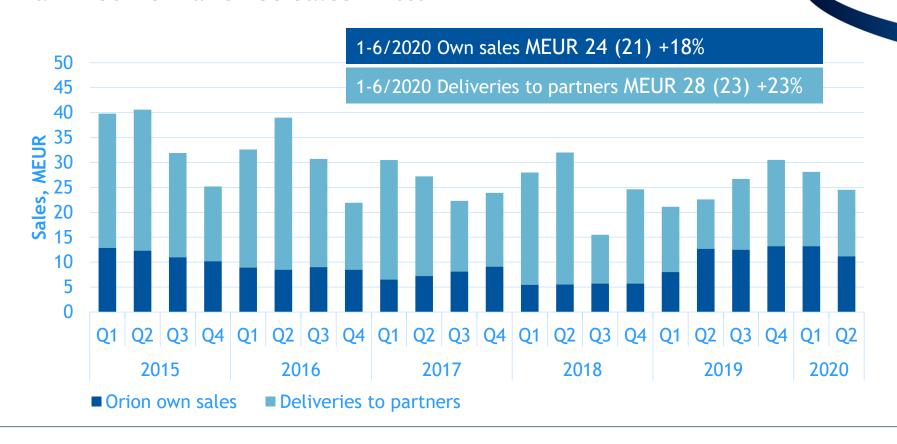






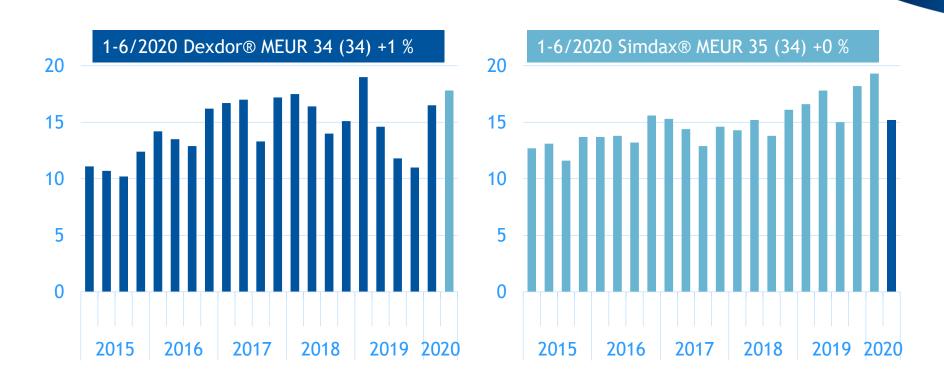


#### Parkinson's franchise sales +20%



#### Dexdor® and Simdax®







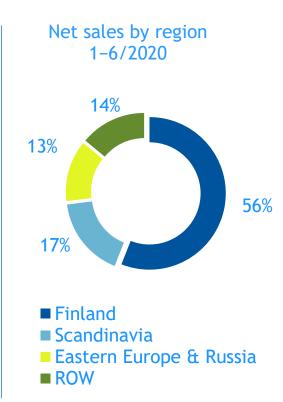
## **Specialty Products**

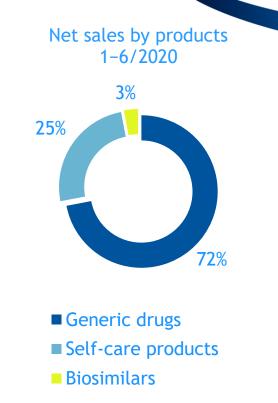


## Specialty Products: COVID-19 related demand spike levelled off













The market for reference priced prescription drugs in Finland (1-6/2020)

MEUR 219 (217)

Market development

+1%



The sales of Orion's reference priced prescription drugs in Finland

MEUR 55 (55)

Orion's development

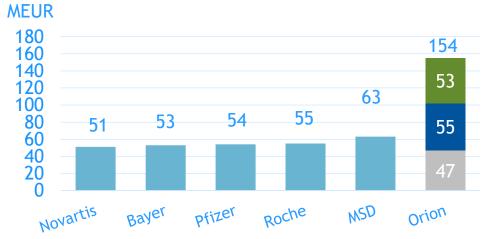
+1%







Medicinal and non-medicinal products in hospital and pharmacy channels: EUR 1,420 million



Self-care products (pharmacy channel)
Reference priced prescription drugs (pharmacy channel)
Other

Reference priced prescription drugs

Orion market share in pharmacy

25%

(25%)

## Self-care products

Orion market share in pharmacy

25%

## Human pharmaceuticals total

Orion market share in hospital & pharmacy

11%

#### Orion's key business targets in 2020



Commercialisation of darolutamide in Europe. ARASENS trial (metastatic prostate cancer) continues in order to expand the indication for the molecule.

- First commercial sales of darolutamide in Japan and the EU.
- Fully recruited ARASENS trial estimated to complete in 2021.

Development of orally administered levosimendan (ODM-109) for ALS in phase III clinical trial (REFALS) and preparation for its possible commercialisation. The potential of different R&D projects are reviewed with consideration of the total R&D portfolio.

- Validation of the REFALS study data is ongoing.
- An assessment on the prospects of launching the product in the USA by Orion is ongoing.
- Searching for partners for development of ODM-203 and ODM-207.



#### Orion's key business targets in 2020

3.	Strengthening Orion's position as the most significant provider of generic drugs in Finland. Competitive product portfolio in Specialty Products and strengthening of product launches.
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- Orion is a clear market leader both in self-care products and reference priced prescription drugs in Finland. In self-care products Orion grew faster than the market.
- 4. Accelerating the growth of the Easyhaler® product family and strengthening its market position. Salmeterol-fluticasone launch in Europe.
- Easyhaler® product family sales increased by 17 per cent.

- Evaluation of new in-licensingopportunities in Europe, particularly in the area of hospital care.
- The work continues.

# Patient safety and reliable supply of medications are priorities also during COVID-19 pandemic



#### MATERIAL THEMES OF SUSTAINABILITY

Ensuring patient safety and reliable supply of medications



- Ensuring reliable supply of medications is the most important task for Orion at the moment
  - Responding to a surprising spike in demand
  - Prioritising the production of critical products
  - · Full utilisation of production capacity
  - Ensuring the availability of raw and starting materials
  - Ensuring the safety of patients in clinical trials is a priority

Responsibility for employees, the environment and the ethics and transparency of operations







- Taking care of the health and safety of employees is essential
  - Specific measures taken in critical production and quality control to ensure the continuation of production
  - Reducing non-essential contacts

Orion's sustainability report for 2019 was published in April



# Corporate responsibility - targets and performance in 2019

CORPORATE RESPONSIBILITY FOCUS AREA		TARGET	2019 PERFORMANCE
	Patient safety and ensuring reliable	Ensuring availability of pharmaceutical products	
	supply of medications	Ensuring patient safety	
	Environment	Improving energy efficiency	
		Reducing greenhouse gas emissions	
		Reducing the share of hazardous waste from total waste	
	Responsibility	Lost-Time Injury Frequency (LTIF 1) is 3.5 by the end of 2019	
SAMIL	for Orionees	Decrease absences due to illness	
	Business ethics and	100% of active packaging material, raw material and product suppliers signed Third Party Code of Conduct	•
	transparency	Trainings on anti-corruption and anti-bribery matters.	



Research and development













## **Proprietary products**

- Central nervous system
- Oncology
- Respiratory
   (Easyhaler® product family)
- Rare diseases
   (Finnish disease heritage)

### **Animal Health**

 Orion utilises the R&D of proprietary products to develop new medicines for animals

### **Fermion**

- APIs for Orion's proprietary products
- Generic APIs
- Contract development for pharmaceutical companies

### Proprietary human pharmaceuticals developed by Orion dexdor FARESTON Comtess COMTan SIMDAX<sup>®</sup> NUBEQA **FORMOTEROL** (darolutamide) 300 mg tablets **EASYHALER** 7999 3000 2011 • Stalevo **SALFLUMIX BECLOMET EASYHALER EASYHALER BUDESONIDE EASYHALER** BUVENTOL Precedex® (dexmedetomidine HCI Injection) **BUFOMIX**

**EASYHALER** 

**EASYHALER** 

# Together we can achieve more in R&D



	Research	Early	/ development	Late stage development			
Target identification and validation	identification generation optimisation solution p		Candidate selection, preclinical	Phase I	Phase II Pha		Phase III
8–24 mo.	12–24 mo.	18–36 mo.	development 12–24 mo.	12–14 mo.	12–3	6 mo.	18–48 mo.

## Collaboration with partners









## Collaboration with partners











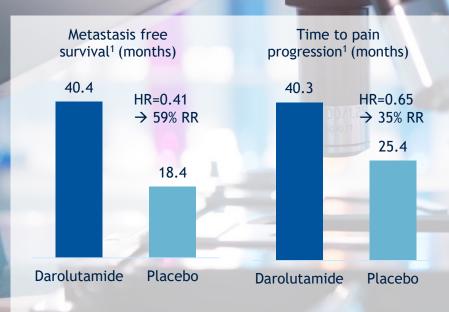
# Orion's key clinical drug development projects

More information on R&D projects: www.orion.fi/en/rd/orion-rd/pipeline/

Project Indication			Phase	Registration		
Easyhaler® tiotropium	COPD		equivalence			
Darolutamide 1)	Prostate cancer (nmCRPC)	- 1	II	III	Registration 3)	
Darolutamide 1)	Prostate cancer (mHSPC)	- 1	II	III		
ODM-109 (oral levosimendan)	ALS	- 1	II	III		
ODM-203 (targeted FGFR+VEGFR inhibitor) <sup>2)</sup>	Solid tumours	ı	П			
ODM-207 (BET protein inhibitor) <sup>2)</sup>	protein inhibitor) <sup>2)</sup> Cancer					
ODM-208 (CYP11A1 inhibitor)	Prostate cancer (CRPC)	1				
ODM-209 (CYP11A1 inhibitor)	Prostate cancer (CRPC), breast cancer	1				
1) In collaboration with Bayer	= Completed 3) Compl		3) Complete	eted in USA, EU & Japan		
<sup>2)</sup> Search for partner ongoing for the next possib	= Ongoing			= Status changed		







- Darolutamide significantly reduced risk of death by 31% (HR=0.69, 95% CI 0.53-0.88; p=0.003) in men with nmCRPC
- Darolutamide has a favourable safety profile:
  - It did not increase rates of critical adverse events compared to placebo.
  - Discontinuation rates were similar between darolutamide and placebo.

HR = Hazard ratio; RR = Risk reduction

<sup>1</sup>N Engl J Med; DOI: 10.1056/NEJMoa1815671



# ARASENS trial aims to expand the indication of darolutamide to metastatic hormone-sensitive prostate cancer (mHSPC)

#### **Treatment**

Darolutamide + ADT + six cycles of docetaxel Primary endpoint

Overall Survival

Fully recruited

Estimated completion in 2021e

Secondary endpoints: Time to castration resistance, time to antineoplastic therapy, time to first symptomatic skeletal event, time to initiation of opioids, time to pain progression, and to characterise the safety and tolerability of darolutamide.

# Financial impacts of darolutamide and regulatory update

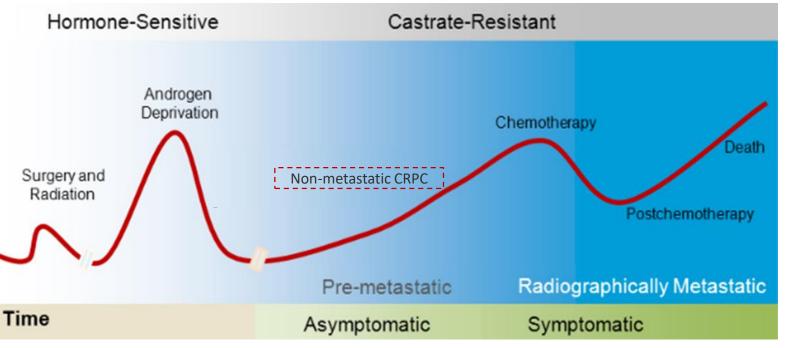


- Bayer has the right to commercialise darolutamide globally.
- Orion will co-promote in several European countries. Orion will manufacture the product.
- Milestone payments upon first commercial sales:
  - EUR 45 million in the US Q3/2019
  - EUR 20 million in the EU Q2/2020
  - EUR 8 million in Japan Q2/2020
- Tiered royalties on product sales
  - Will be approx. 20%, including production revenue.
- Potential one-off payments if certain sales targets are met.

- Darolutamide has been approved for the treatment of nmCRPC eg. in
  - USA July 2019
  - Japan January 2020
  - EU March 2020
- Filings (nmCRPC) underway or planned in other regions



Until recently, there have been no effective treatment options for CRPC patients who have rising Prostate-Specific Antigen (PSA) levels while on ADT and no detectable metastases



## Global prostate cancer estimates (2018)

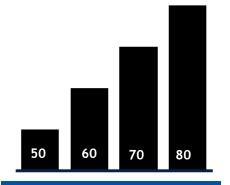


# 2nd

most commonly diagnosed malignancy in men worldwide



5th
leading cause of death from cancer in men



1.2

million men diagnosed with prostate cancer 358,000

died from the disease



50+
Mainly affects men over 50, the risk increases with age

ODM-109: Oral levosimendan for ALS



By enhancing respiratory muscle function in ALS patients, orally administered levosimendan can help maintain breathing capacity and benefit overall functioning of ALS patients. Levosimendan has been used (Simdax®) for the treatment of acute decompensated heart failure since 2000.

496 patients

Estimated completion H2/2020e

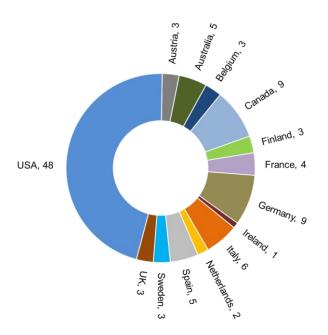
Orion's investment ~60 MEUR

Orphan Drug Designation in USA & EU





#### 104 ALS centres in 14 countries



- REFALS is an Orion study
- 1st patient randomised July 2018
- Last patient randomisation in July 2019
  - Study results expected in H2 2020
- Number of patients in the study 496
- Objective to demonstrate benefit of oral levosimendan on respiratory and overall function in ALS
- And safety in prolonged use in ALS patients

### **Primary endpoints**

- 12 weeks: Slow vital capacity (Breathing capacity compared to normal subjects)
- 48 weeks:
   ALS functional rating scale (Overall assessment of ALS symptoms)

www.clinicaltrials.gov: NCT03505021





# CYP11A1 inhibitors (ODM-208 & ODM-209)

First-in-class compounds

ODM-208 & ODM-209 prevent the synthesis of *ALL* steroid hormones

Glucocorticoids and mineralocorticoids need to be replaced during therapy

Potential indications

Prostate Cancer

Breast Cancer

Endometrial cancer of the uterus
Adrenocortical carcinoma
Some hormone-producing benign tumours



# Orion investigates CYP11A1 inhibitors in two first-in-human Phase I-II trials

## The CYPIDES trial (ODM-208)

- Advanced prostate cancer that progressed during one or more novel hormonal therapy and chemotherapy
- Patient enrollment started in March 2018
- Continues to accrue patients

## The STESIDES trial (ODM-209)

- Advanced prostate cancer that progressed during one or more novel hormonal therapy and chemotherapy
- Advanced breast cancer that progressed during two or more systemic treatments
- Patient enrollment started in April 2019

- Steroid hormones stimulate the growth of hormonally regulated cancers, such as most prostate and breast cancers.
- Hormonal treatments are highly effective, but drug resistance will often eventually emerge and cancer will start growing again.
- Preclinical studies have shown that ODM-208 and ODM-209 inhibit the synthesis of steroid hormones. They have potential efficacy also for those cancers that have become resistant to the standard hormonal treatments.
- The steroid hormones that are needed and do not promote cancer growth are replaced with additional medication.



Sustainability is built into Orion's mission











WE PRODUCE 1/3 OF THE GLOBAL SUPPLY OF METHOTREXATE



~200-300 AUDITS ANNUALLY



NUMBER OF CUSTOMER COMPLAINTS IN 2019

76 (ppm)

ORION'S FOCUS ON QUALITY THROUGHOUT THE LIFECYCLE





R & D















PATIENT NEEDS

WATER SYSTEMS

RAW MATERIALS

MANUFACTURING

PACKING

G

**DELIVERY** 

SALES

PA

PATIENT RECYCLING USE

REDUCING
PHARMACEUTICAL
RESIDUES E.G. BY
RENEWING WASTE





ACTIONS ON SERIALISATION AND ANTI-TAMPERING



CO<sub>2</sub>e
REDUCTION
TARGET FOR
2025
-75%
FROM 2016

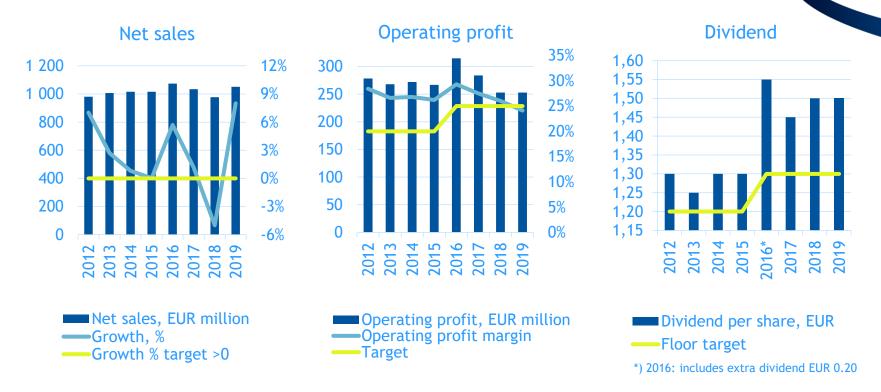


# **Appendices**





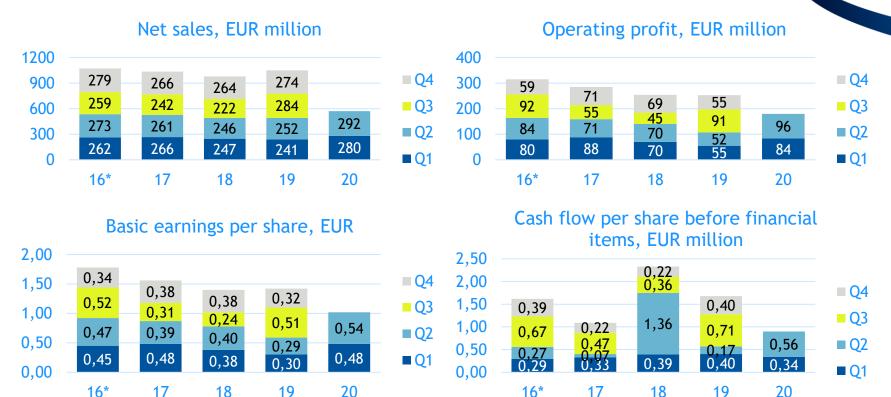




Orion Diagnostica Oy was divested in 2018 and is not included in the Net sales and Operating profit figures from 2017 onwards.



## Key figures by quarter



<sup>\*)</sup> continued and discontinued (Orion Diagnostica Oy) operations



# **Key figures**

Orion's key figures	2015	2016	2017	2018	2019	1-6/ 2020	Change vs. 1-6/2019	
Net sales, EUR million	1,015.6	1,073.5	1,033.6	977.5	1,051.0	572.4	+16.2%	
EBITDA	308,3	355,2	323,6	293.9	308.9	209.2	+55.3%	
Operating profit, EUR million	266.6	314.6	284.1	252.8	252.8	180.8	+68.7%	
Profit before taxes, EUR million	262.3	310.9	277.7	248.4	250.8	179.9	+70.9%	
R&D expenses, EUR million	108.1	118.2	99.1	104.0	119.3	59.2	+2.1%	
Equity ratio, %	57.4%	60.8%	64.6%	68.8%	76.7%	65.3%		
Gearing, %	-9.6%	-12.4%	-1.9%	-17.1%	-17.8%	-7.5%		
ROCE (before taxes), %	35.7%	40.9%	36.2%	44.3%	29.9%	44.4%		
Return on equity, %	37.5%	40.3%	34.2%	45.5%	25.8%	38.4%		
Basic earnings per share, EUR	1.48	1.77	1.56	1.40	1.43	1.02	+71.2%	
Interest bearing net debt	-57.4	-79.4	-12.7	-132.1	-139.1	-53.2	-592.8%	
Cash flow per share before financial items, EUR	1.51	1.62	1.09	2.32	1.68	0.90	+56.5%	
Dividend per share, EUR	1.30	1.55	1.45	1.50	1.50			
		= includes both continuing and discontinued (Orion Diagnostica) operations						



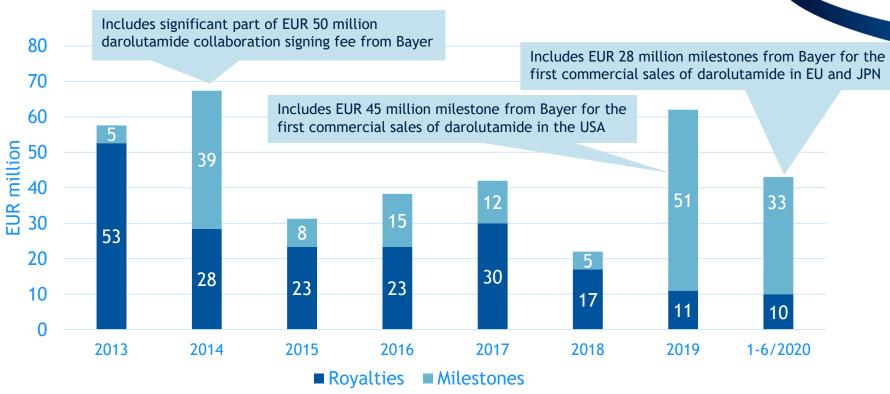
## Income statement

Formation of profits, EUR million	2015	2016	2017	2018	2019	1-6/2020	Change vs. 1-6/2019
Net sales	1,015.6	1,073.5	1,033.6	977.5	1,051.0	572.4	+16.2%
Cost of goods sold	-405.8	-421.7	-417.6	-387.9	-417.6	-206.3	+4.1%
Gross profit	609.8	651.8	616.0	589.6	633.4	366.1	+24.2%
Other operating income and expenses	1.5	24.3	4.9	5.5	2.2	2.5	+142.8%
Sales and marketing expenses	-190.4	-194.7	-188.9	-195.3	-215.7	-102.0	-4.4%
R&D expenses	-108.1	-118.2	-99.1	104.0	-119.3	-59.2	+2.1%
Administrative expenses	-46.2	-48.7	-48.8	-43.0	-47.8	-26.7	+11.3%
Operating profit	266.6	314.6	284.1	252.8	252.8	180.8	+68.7%
Profit before taxes	262.3	310.9	277.7	248.4	250.8	179.9	+70.9%
Profit for the period for continuing operations			219.1	197.3	200.4	143.0	+71.0%
Profit for the period for discontinued operations			7.0	132.9			
Profit for the period	208.2	249.0	226.0	330.3	200.4	143.0	+71.0%

The 2015-2016 figures in the table include both continuing and discontinued (Orion Diagnostica) operations.

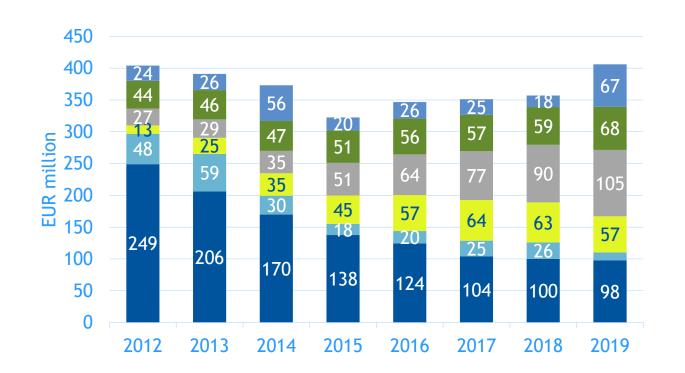


# Royalties and milestones









- Other
- Simdax®
- Easyhaler®
- Dexdor®
- Precedex®
- Stalevo®/Comtess® /Comtan®

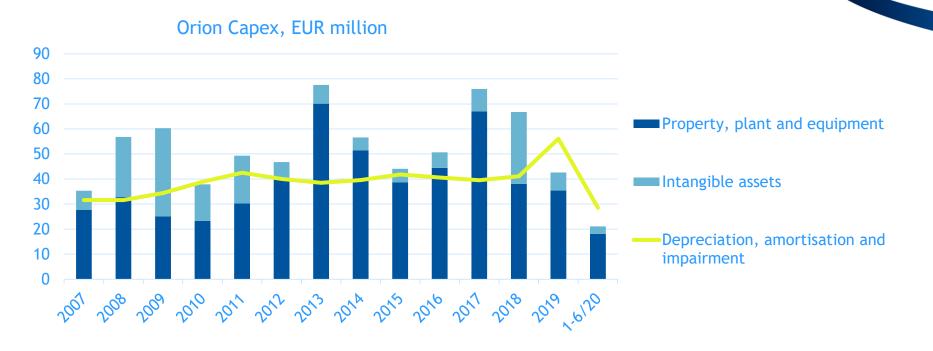




EUR million	6/20	6/19	Change %	EUR million	6/20	6/19	Change %
LOK IIIIIIOII	0/20	0/17	Charige 70	20K million	0, 20	0, 1,	Change 70
Non-current assets total	423.9	416.0	+1.9%				
Inventories	251.1	226.7	+10.8%	Equity total	709.8	639.8	+10.9%
Trade receivables	189.0	189.6	-0.3%	Interest-bearing non-current liabilities	106.0	5.0	
Other receivables	29.9	38.9	-23.1%	Non-current liabilities total	167.6	62.5	+167.9%
Cash & cash equivalents & money market investments	212.4	27.2	+680.9%	Current liabilities total	228.9	196.1	+16.7%
Current assets total	682.5	482.5	+41.5%	Liabilities total	396.5	258.7	+53.3%
Assets total	1,106.3	898.4	+23.1%	Equity and liabilities total	1,106.3	898.4	+23.1%

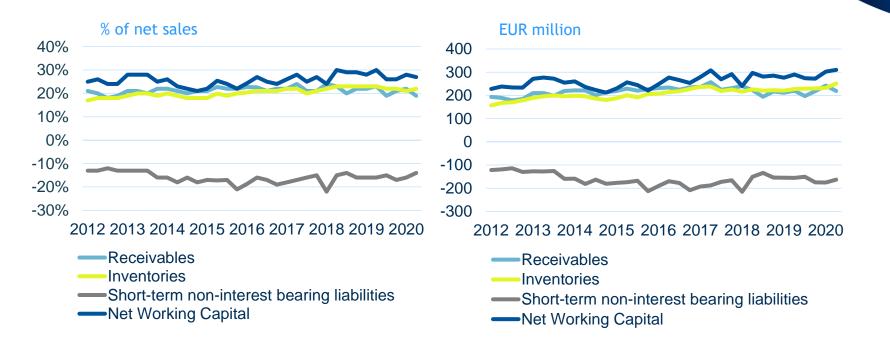












## Dividend distribution policy and dividend history



 Orion's dividend distribution takes into account distributable funds and capital expenditure and other financial requirements in medium and long term to achieve the financial objectives.



<sup>\*)</sup> Change in dividend payout ratio is due to higher EPS (EUR 2.35) which is explained by the divestment of Orion Diagnostica





- Easyhaler® is a dry-powder inhaler developed in-house
- Orion has developed Easyhaler®-adapted dry powder formulations of several well-known generic active substances:
  - salbutamol, beclometasone, budesonide, formoterol, salmeterol and fluticasone
- Key benefits:
  - Dosing accuracy and consistent deposition
  - Easy to teach, learn and use
  - A wide range of products







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