## Finnish Drug Discovery Center Ltd – Advancing drug related innovations from Finland

## Orion Ecosystem Day 6.10.2023

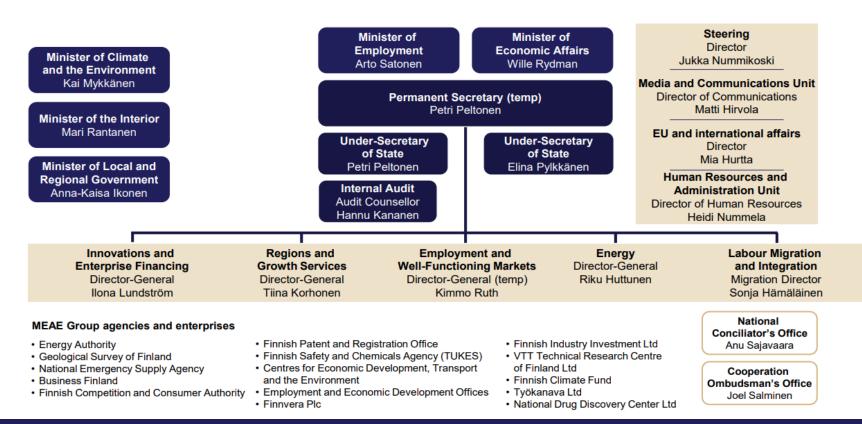
Tarja Enala, Chief Specialist Innovations and Enterprise Financing Ministry of Economic Affairs and Employment of Finland



Työ- ja elinkeinoministeriö Arbets- och näringsministeriet

### **Ministry of Economic Affairs and Employment**





### The current situation of the preparation



- Minister Kiuru signed the Memorandum of Association of the company on 4.2.2022 (Articles of Association)
- The company was registered in the trade register on April 22, 2022
- Company shares are owned (100%) by the State
- The ownership control was transferred from Ministry of Social Affairs and Health (STM) to Ministry of Economic Affairs and Employment (TEM) on June 5, 2023
- Chairman of the Board Jyrki Liljeroos, deputy member Tuula Helander (STM)
- Company has its registered office in Turku at DataCity/Werstas 3<sup>rd</sup> Floor (address: Lemminkäisenkatu 14A, 20520 Turku)

### The purpose of the company's operations

- The purpose of the operation is the development of research and innovation business ("from lab to label" from academic research to commercial product)
- Create the ability to commercialize drug related innovations, further develop drug discovery projects to be eligible for capital investments and to be sold to industrial players - maximize national effectiveness
- Building up a financial path, not purely an investment company
- Strenghening national cooperation and expertise in drug related innovations, building national and international customer/partner network
- Serving ALL the Finnish universities, research institutes, clinical drug research actors and companies in the field



## Goals



Impact goal:

 Develop Finnish drug related innovations/drug candidates, increase their value and ensure that development competence and market potential of innovations develop in Finland

#### Operational performance:

- 1. Speed up the commercialization of drug discovery projects and access to funding
- 2. Raise international awareness of the ecosystem and market potential of Finnish drug related innovations
- 3. The company operates in a cost-effective and self-sustainable manner in the long term

## Tasks:



- 1. Identify, evaluate (e.g. developability, market potential), further process, productize, finance, commercialize and corporatize drug innovations created in universities, research institutes and companies (remove bureaucracy involved in commercialization from researchers)
- 2. Building network: Bring together Finland's expertise in drug development/business, increase cooperation between actors and build a national and international cooperation and partner network
- 3. Marketing and communications: Raise awareness of the national drug development ecosystem and market its expertise, innovations and services both in Finland and internationally
- 4. Company aims to create new business and jobs

# **Preliminary services**



- 1. Sparring/supporting university researchers, identifying, validating promising drug candidates/innovations together with the University Innovation/Research Service Teams
- 2. Setting up of a drug discovery project, preliminary implementation, action plan (objectives), mapping funding options, providing expertise in medical research regulation (Scientific and Commercial Advisory Board)
- 3. Building up an international research and development network (a validated partner)
- 4. Step-by-step intellectual property rights (IPR) protection plan (e.g. patent rights in return for development work)
- 5. Identify/market discovery projects for drug development/drug companies
- 6. Partnering (eg. discovery cooperation) and licensing
- Assist in the incorporation of drug discovery projects, seek funding for projects, build a funding path and team -> Negotiate an exit plan to sell a company
- 8. Actively manage joint-owned affiliate portfolios in cooperation with professionals in the field

### **Contact persons**

- Anni Kaukoranta is responsible of the ownership steering
- Tarja Enala is responsible of preparatory and executive tasks related to the establishment of the company and the start of operations





#### Tarja Enala Chief Specialist (company affairs) tarja.enala@gov.fi Ministry of Economic Affairs and Employment of Finland



Thank you!